



About

The Alexander Group was formed in 1983 by professionals from major search firms to provide clients with a more personalized executive search process.

- Locations in Houston, London, New York, Park City, San Francisco and San Diego
- Over 80 executive searches completed each year across the U.S., Europe, Africa, Asia and Australia.
- Transformed the industry-standard retained fee structure from a percentage of compensation to a flat, project-based fee that is more cost effective and ensures our interests are aligned with those of our clients.
- Reputation of integrity and unwavering commitment to client relationships and integrity.
- 85 percent of our business each year is from existing clients or referrals.
- Certified Women Business Enterprise (WBE). 🌟

Our Vision

- Be the search firm of choice for companies seeking to fulfill their leadership needs.
- A dynamic, hardworking, cohesive team that lives for developing and maintaining long term client relationships.
- Have the nation's most advanced research technology coupled with experienced research professionals who identify traditional and out-of-the-box talent.
- Have an unerring eye for recognizing talent and assessing cultural fit for our clients.
- Be recognized for achieving the "slightly impossible."

Our Culture

- **Nurture our Clients** – Work hard for our clients. Do right by them each and every time. Without our clients, we have no business.
- **Be Trustworthy**– Our reputation hinges on our ability to establish trust with our clients. We need to earn their trust. No legacy is as rich as honesty.
- **Take Ownership** – Take responsibility. No excuses, no blame. Explain it, own it, stand behind it.
- **Teamwork** – No client is "my" client—each client is "our" client.
- **Communicate** - Relationships are built on communication. You can never over-communicate.
- **Growth** - Every search and client provides an opportunity to learn and grow. We encourage personal and professional growth. We insist upon it.
- **See the Bigger Picture** – Approach life and work with passion and joy. Laugh a lot. Enjoy life.

ALEXANDER TEAM CAPITAL

The International Division of The Alexander Group

Alexander Team Capital, the international division of The Alexander Group, was created through the partnership of The Alexander Group and Team Capital, a leading UK-based retained executive search firm and advisor of choice for Global 1000 and emerging companies. Headquartered in London, Alexander Team Capital conducts executive searches throughout EMEA, APAC and the Americas. www.alexanderteamcapital.com